



**SCALABLE COMMUNICATIONS TO PROVIDE NEXT GENERATION JUNIPER LAN TO
LIVERPOOL WOMEN'S NHS FOUNDATION TRUST**

August 2009 - Scalable Communications, the leading independent provider of secure, best of breed converged solutions, have been awarded the contract to design, supply and maintain its Local Area Network (LAN) and Security system.

In 1995, the Trust's new £30M hospital for women and babies was launched, concentrating the three hospitals' historic capabilities in one establishment. In time the Trust absorbed the Aintree Centre for Women's Health - which provided gynaecology and antenatal care - and, in 2005, became Liverpool Women's NHS Foundation Trust: the first trust in Merseyside to achieve foundation status.

When Scalable first met with Liverpool Women's Hospital (LWH), it was clear that they required a resilient, high speed, high bandwidth, low latency LAN to support the current and future requirements of the Trust.

In order to support critical applications such as the Trusts new IP Telephony, PACS and new patient entertainment system, allowing internet and video to the patient's bedside, the Trust required a solution that provided them with maximum uptime, high bandwidth and resilient connection.

Frank Richmond, Director – Strategic & New Business of Scalable Communications explained *“Having proposed a Juniper Networks solution based on the new EX Series of switches we were confident to meet the Trusts requirement. We also proposed Juniper Firewalls to secure the Trust's infrastructure against any threats and their SA (SSL VPN) product to provide remote connectivity to the trusts network, all enabling us to meet the trusts requirement for 99.999 uptime.”*

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About Liverpool Women's NHS Foundation Trust

Women, babies and their families: in a phrase, that's what they are all about.

Women's health - and the health of their babies - is a specialist field. The Trust is dedicated to it. So they have concentrated an outstanding range of expertise and experience in one organisation here in Liverpool.

The Trust is geared to offering the highest standards of healthcare in maternity services, gynaecology, gynaecology oncology, neonatology, reproductive medicine and genetics services. And as one of only two such specialist trusts in the UK - and the largest women's hospital of its kind in Europe – they are equipped to give its patients the professional and personal care they deserve.

As a teaching hospital Liverpool Women's NHS Foundation Trust is a centre of excellence in the provision of both undergraduate and post-graduate medical education and training, and is associated in this task with the University of Liverpool, Faculty of Medicine. The Trust is also actively involved in the training of nurses, midwives and other professional staff.

About Scalable Communications Plc

Scalable Communications is a leading independent provider of business communications solutions, enabling customers to increase productivity and reduce operational costs, by exploiting latest communications technologies and consolidating suppliers and bills.

Started in 1997, Scalable Communications has over ten years of strong performance and consistent organic growth from medium and large sized customers from both the private and public sector, including names such as B&Q, Royal Society of Medicine and Cambridgeshire County Council. With a customer retention rate of over 96%, Scalable Communications can be relied upon to transform an organisations' business communications.

For more information please contact

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