



**ONCE AGAIN SCALABLE IS JUNIPER NETWORKS' UK ELITE PARTNER OF THE
QUARTER**

Building on the success of being awarded 'UK Elite Partner of Q3 2009', Scalable communications' commitment and dedication has been recognised once again, for the second consecutive quarter.

March 24 2010 – Scalable Communications, the leading independent provider of secure, best of breed converged solutions today announces it has been awarded 'UK Elite partner of Q4 2009' by Juniper Networks for an outstanding performance.

Jonathan Hallatt, Partner Sales UK & Ireland, Juniper Networks said "Scalable have achieved Elite status across Advance Security and Network infrastructure within just five months and currently hold over 150 sales, presales and Post Sales accreditations. Scalable lead the way in the UK on winning opportunities of all sizes across Juniper's portfolio, specifically on the EX switching product set. Scalable's willingness to look at Juniper as a key differentiator in opportunities has led to some great joint project wins."

Marty Legg, Sales Director, Scalable Communications said "Once again, I'm thrilled that Scalable have been able to retain Juniper Networks' UK Elite Partner of the quarter award and to be made an example of in this way. It's real credit to our sales team and engineers that have worked tirelessly to achieve and maintain such a high level of service and managed to supersede expectations. The benchmark has been raised once again!"

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About Scalable Communications Plc

Scalable Communications is a leading independent provider of business communications solutions, enabling customers to increase productivity and reduce operational costs, by exploiting latest communications technologies and consolidating suppliers and bills.

Started in 1997, Scalable Communications has over ten years of strong performance and consistent organic growth from medium and large sized customers from both the private and public sector, including names such as B&Q, Royal Society of Medicine and Cambridgeshire County Council. With a customer retention rate of over 96%, Scalable Communications can be relied upon to transform an organisations' business communications.

For more information please contact

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