



Scalable are awarded "UK & Ireland Partner of the Year for 2010" by Juniper Networks

June 9th 2010 – Scalable Communications, the leading independent provider of secure, best of breed converged solutions today announces it has been awarded 'UK & Ireland Partner of the Year for 2010' the only UK related award, by Juniper Networks, for their continued outstanding performance and growth.

Building on the continued success of achieving Juniper networks' UK Elite Partner for Q3 and Q4 2009, Scalable Communications' commitment to their partnership with Juniper Networks has once again been recognised with this prestigious award for UK & Ireland Partner of the Year for 2010.

Jonathan Hallatt, Partner Sales UK & Ireland, Juniper Networks said – *"Juniper Networks would like to congratulate Scalable Communications on being awarded UK & Ireland Partner of the Year 2010. Having achieved Elite status across Advanced Security and Network Infrastructure and holding over 150 Sales, Pre Sales and Post Sales accreditations, Scalable is winning opportunities of all sizes across Juniper's portfolio. Their ability to position, deploy and support Juniper Networks' innovation has led to their customers now taking advantage of the commercial benefits of a more efficient, high performance network infrastructure."*

Simon Brown, Managing Director, Scalable Communications said – *"We are delighted and honoured to be recognised for our continued commitment to our partnership with Juniper Networks. Having achieved Elite Partner for Q3 and Q4 in 2009, Scalable have now been presented with this prestigious award for the entire year of 2010. It is a real credit to our team who work tirelessly to achieve such high levels of knowledge, expertise and support."*

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About Scalable Communications Plc

Scalable Communications is a leading independent provider of business communications solutions, enabling customers to increase productivity and reduce operational costs, by exploiting latest communications technologies and consolidating suppliers and bills.

Started in 1997, Scalable Communications has over ten years of strong performance and consistent organic growth from medium and large sized customers from both the private and public sector, including names such as B&Q, Royal Society of Medicine and Fulham Football Club. With a customer retention rate of over 96%, Scalable Communications can be relied upon to transform an organisations' business communications.

For more information please contact

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