



Scalable are awarded “UK Elite Partner of Q3 2009” by Juniper Networks

October 30th 2009 – Scalable Communications, the leading independent provider of secure, best of breed converged solutions today announces it has been awarded ‘UK Elite Partner of Q3 2009’ at Juniper’s recent ‘J-university’ Partner Event, for their outstanding performance and growth.

Marty Legg, Sales Director at Scalable Communications commented – *“I am thrilled to be recognised as Juniper’s leading UK Elite Partner and to be made an example of their “partner of the future”. This award is evidence to the commitment and dedication that my team have put in over recent months to focus on the Juniper product portfolio and grow their relationships with them. As a company Scalable pride themselves in providing best of breed solutions to our customers, using the most advanced technology, of which Juniper has become an ever increasing part. We’re delighted with our recent award and it sets the benchmark for the team over the forthcoming quarters!”*

Not only is the award credit to the sales team, but also to our engineers that have attended numerous training courses and taken exams to become highly qualified Juniper Engineers. This has enabled us to maintain the high level of service and provide the technical knowledge that our customers have become accustomed to, across our entire product portfolio.

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About Scalable Communications Plc

Scalable Communications is a leading independent provider of business communications solutions, enabling customers to increase productivity and reduce operational costs, by exploiting latest communications technologies and consolidating suppliers and bills.

Started in 1997, Scalable Communications has over ten years of strong performance and consistent organic growth from medium and large sized customers from both the private and public sector, including names such as B&Q, Royal Society of Medicine and Cambridgeshire County Council. With a customer retention rate of over 96%, Scalable Communications can be relied upon to transform an organisations' business communications.

For more information please contact

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