



SCALABLE COMMUNICATIONS IS EXTREME NETWORKS' PARTNER OF EXCELLENCE

**November 28<sup>th</sup> 2008** - Scalable Communications, a leading independent provider of business communications solutions, today announces it has been awarded Extreme Networks "EMEA Excellence Partner of the year 2008" at Extreme Networks' Partner Conference, held earlier this month in Cyprus.

**Paul Phillips, Regional Director UK & Ireland, Extreme Networks** commented "We were delighted to present this award to Scalable Communications as they have consistently demonstrated their expertise in understanding and solving complex customer requirements, it was well deserved!"

Scalable were the only UK partner to receive an award at the conference; in recognition of their unrivalled experience and competence with all Extreme products, underlined by the lowest TAC call rates in Europe.

Scalable Communications have partnered with Extreme Networks since the company was founded in 1997, when they were the first and only UK Extreme Networks reseller. Since then Scalable Communications have not only grown to achieve the highest level of partner accreditation, but now been recognised as the Extreme Networks Partner of Excellence throughout EMEA.

**Simon Brown, Managing Director of Scalable Communications** said, "This award is evidence of our strong relationships with partners such as Extreme Networks, ensuring that our customers receive the highest quality service from conception to deployment and the maintenance thereafter. It is also acknowledgement of the capability of our technical team and the depth of knowledge they have developed through our Partnership."

- ENDS -

**About Scalable Communications Plc**

Scalable Communications is a leading independent provider of business communications solutions, enabling customers to increase productivity and reduce operational costs, by exploiting latest communications technologies and consolidating suppliers and bills.

Started in 1997, Scalable Communications has over ten years of strong performance and consistent organic growth from medium and large sized customers from both the private and public sector, including names such as B&Q, Royal Society of Medicine and Cambridgeshire County Council. With a customer retention rate of over 96%, Scalable Communications can be relied upon to transform an organisations' business communications.

**For more information please contact**

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